

# **ABLE: Accurate Blood Loss Estimator**

A system for the accurate measurement of blood loss during surgery

## **Team Members:**

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#### **Introduction: Clinical Need**

Blood loss remains a primary cause of operating room deaths, yet the current standard of visual estimation is very inaccurate. Blood loss estimation takes into account many separate observations including:

- Suction volume
- Hematocrit
- Vital signs (blood pressure and heart rate)

#### **Business Model Alternatives**

Business Model	Device Cost	Disposables Cost	Licens- ing Fee	Maintenance Contract
Disposable Sale Model (Razor Blade Model)	Device sold at cost	Unique disposables purchased from ABLE	No	Yearly (optional, but recommended)
Device Sale Only	Device sold for profit	Purchased from routine vendors	No	Yearly (optional, but recommended)
Subscription Model	Device leased to hospital on annual basis	Purchased from routine vendors	Yearly	Included in annual subscription
Device Sale +Software licensing	Device sold for moderate profit	Purchased from routine vendors	Yearly	Yearly (optional, but recommended)
<b>Device Sche</b>	ematic			
	Total Lic	quid Loss		

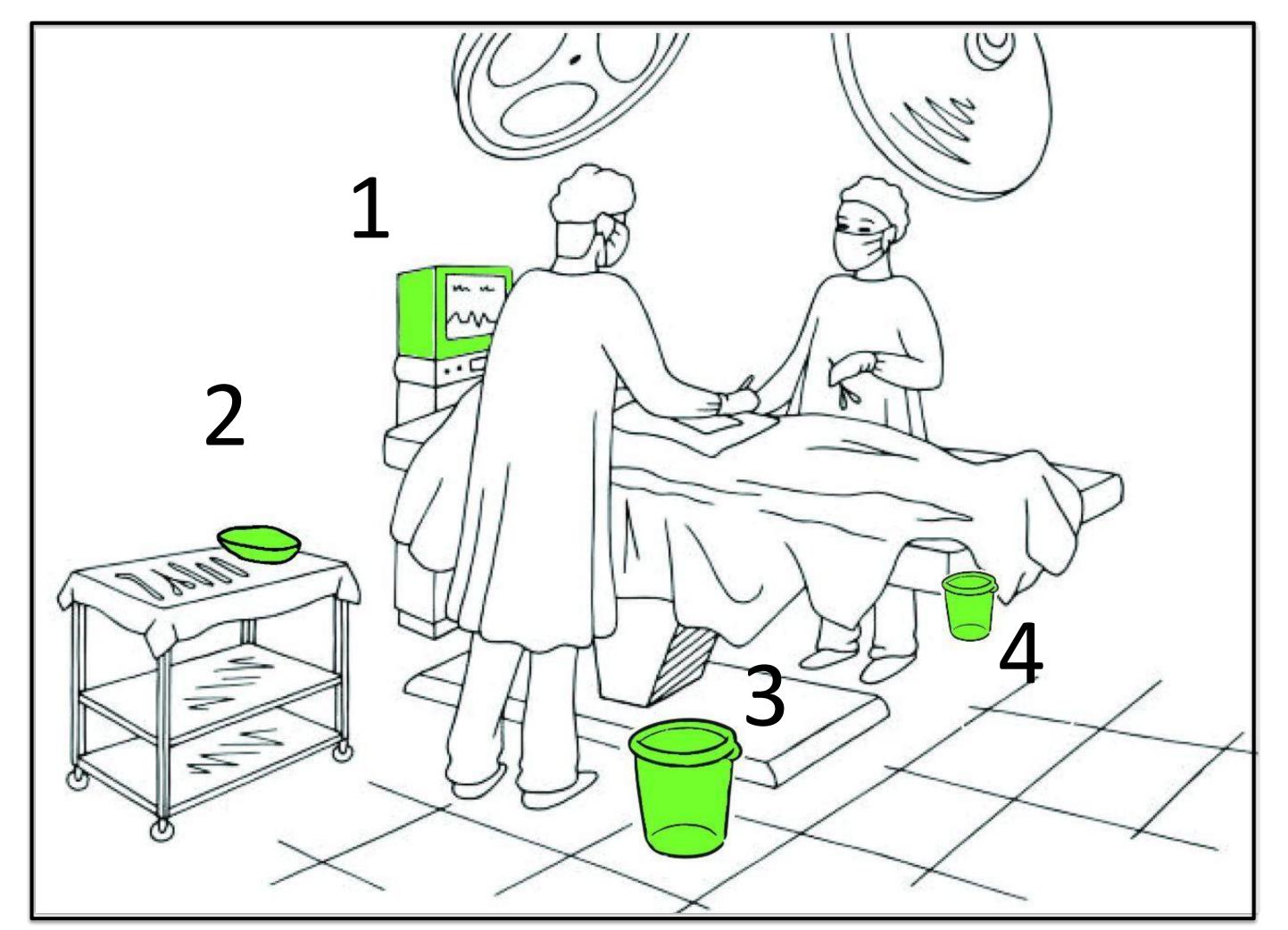
• Bloodiness of sponges

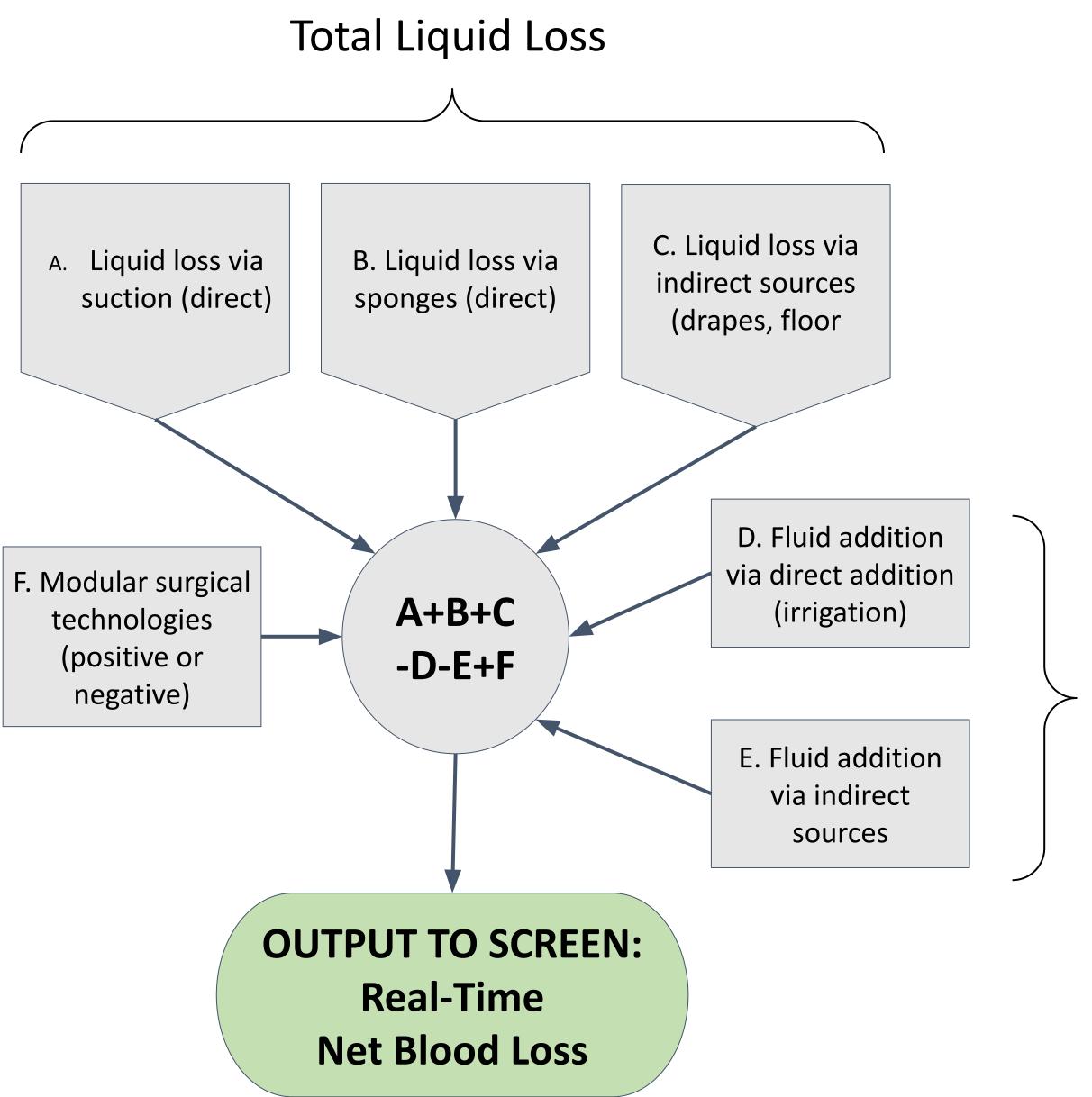
ABLE is a real-time, gravimetric solution that allows accurate quantification of blood loss to reduce mortality from under-transfusion, and reduce the costs and risks of over-transfusion estimated at \$10 billion annually in the US alone.

#### **Need Statement**

A quantitative method to measure blood loss in surgical patients to facilitate transfusion of an appropriate amount of blood during surgery.

#### **Device Workflow**





- Display monitor
- Saline with gravimetric sensor
- Sponge receptacle with gravimetric sensor 3.
- Suction canister with gravimetric sensor 4.

### **Stakeholder Analysis**

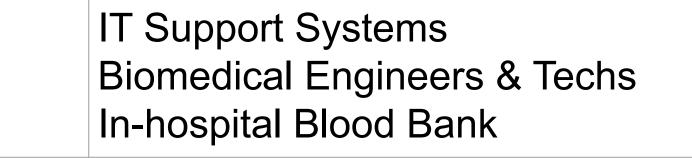
Primary Users	Anesthesiologists Surgeons		
Secondary Users	Circulator Nurses Scrub Technicians		
Key Opinion Leaders	Anesthesiologist Leaders Surgeon Leaders		
<b>Primary Buyers or Payers</b>	Hospital Administrators		

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#### **Works Cited and Images**





Lin, Alexander. Real-Time Intraoperative Blood Loss Monitoring. US Patent 11,633,111 B2. Issued



#### iStock Image. (2018) https://www.istockphoto.com/vector/operating-room-graphic-black-whiteinterior-sketch-illustration-vector-surgeon-gm1022682370-274540133